

# JULY 2017

## AUCTION REPORT



July 7, 2017

### July Sale Wild Fur Report Day 1 - 3

NAFA's July offering consists of previously offered wild fur, as well as a small collection of fresh goods.

Although there were a limited quantity of fresh Sable and Fisher, we were able to sell 50%-60% of our previously offered collection. A small collection of fresh Lynx Cats, together with the previously unsold goods, met with price resistance on the bigger size, better goods, while the slightly casty bellies saw improved clearances over our May sale.

A small collection of previously offered Lynx saw a similar pattern to our May sale, with small sizes largely remaining unsold.

A small collection of Beaver, Wild Mink and Red Fox sold 100% at current market levels.

Day 4 and 5 will continue with Raccoon and Muskrats, followed by Coyotes.

#### All prices in USD

|        | OFFERED | SALES % | SECTIONS | AVERAGE | TOP PRICE |
|--------|---------|---------|----------|---------|-----------|
| Beaver | 24,232  | 100%    | Eastern  | \$13.09 | \$36.00   |
|        |         | 100%    | Western  | \$10.24 | \$26.00   |
|        |         | 100%    | Sect III | \$7.75  | \$14.00   |

|              | OFFERED | SALES % | SECTION    | AVERAGE | TOP PRICE |
|--------------|---------|---------|------------|---------|-----------|
| Wild Red Fox | 23,259  | 100%    | Heavy      | \$16.68 | \$29.00   |
|              |         | 100%    | Semi Heavy | \$14.24 | \$24.00   |
|              |         | 100%    | Central    | \$12.96 | \$15.00   |

|               | OFFERED | SALES % | SECTION | AVERAGE              | TOP PRICE |
|---------------|---------|---------|---------|----------------------|-----------|
| Wild Grey Fox | 9,471   | 65%     | East    | \$19.58              | \$28.00   |
|               |         | --      | West    | - Mainly Withdrawn - |           |

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| Otter* | OFFERED | SALES % | AVERAGE | TOP PRICE |
|--------|---------|---------|---------|-----------|
|        | 4,677   | 62%     | \$21.10 | \$35.00   |

\*Larger sizes, better goods remain unsold

| Lynx Cat | OFFERED | SALES % | SECTION       | AVERAGE  | TOP PRICE |
|----------|---------|---------|---------------|----------|-----------|
|          | 8,964   | 43%     | Western       | \$292.25 | \$800.00  |
|          |         | 71%     | North Central | \$40.31  | \$74.00   |
|          |         | 38%     | Southwestern  | \$87.72  | \$130.00  |
|          |         | 42%     | Central       | \$24.91  | \$41.00   |

| Lynx | OFFERED | SALES % | SECTION | AVERAGE | TOP PRICE |
|------|---------|---------|---------|---------|-----------|
|      | 1,908   | 46%     | Sect I  | \$58.06 | \$134.00  |

| Wild Mink | OFFERED | SALES % | AVERAGE | TOP PRICE |
|-----------|---------|---------|---------|-----------|
|           | 3,515   | 100%    | \$9.17  | \$11.50   |

| Can-Am Sable | OFFERED | SALES % | SECTION        | AVERAGE         | TOP PRICE       |
|--------------|---------|---------|----------------|-----------------|-----------------|
|              | 21,363  | 60%     | Heavy I        | \$75.12         | \$140.00        |
|              |         |         | Semi Heavy     | \$57.32         | \$94.00         |
|              |         |         | <b>OVERALL</b> | <b>\$61.28*</b> | <b>\$140.00</b> |

\*Large percentage of semi-heavy types

| Fisher | OFFERED | SALES % | AVERAGE | TOP PRICE |
|--------|---------|---------|---------|-----------|
|        | 6,460   | 52%     | \$36.59 | \$70.00   |

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### Coyotes Continue to See Strong Support from Major Trim Markets

Heavy Western Coyote sold 82% under competition from all major trim markets. This article continues to see strong support from all major international fashion and trim brands. A small collection of commercial Western Semi Heavy sold 63%, while commercial Easterns met with price resistance, selling 61%.

#### RESULTS FOR FRESH SUNDRY OWNER GOODS ONLY

All prices in USD

|        | OFFERED | SALES % | SECTION | AVERAGE | TOP PRICE |
|--------|---------|---------|---------|---------|-----------|
| Coyote | 35,314  | 82%     | Heavy   | \$90.49 | \$140.00  |
|        |         | 63%     | Semi    | \$40.21 | \$76.00   |
|        |         | 61%     | Eastern | \$21.63 | \$80.00   |

|             | OFFERED | SALES % | AVERAGE | TOP PRICE |
|-------------|---------|---------|---------|-----------|
| Timber Wolf | 929     | 40%     | \$90.01 | \$360.00  |

|       | OFFERED | SALES % | AVERAGE | TOP PRICE |
|-------|---------|---------|---------|-----------|
| Bears | 47      | 100%    | \$88.45 | \$330.00  |

|           | OFFERED | SALES % | AVERAGE  | TOP PRICE |
|-----------|---------|---------|----------|-----------|
| Wolverine | 15      | 100%    | \$256.92 | \$305.00  |

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## Raccoon and Muskrat Update: Day 6

A small collection of late season Raccoon, including a high percentage of small sizes and flatter sections, sold 93%. Muskrats met with price resistance, particularly in the larger sizes, selling 87%. China was the biggest taker for both articles.

**RESULTS FOR FRESH SUNDRY OWNER GOODS ONLY**  
**All prices in USD**

|         | <b>OFFERED</b> | <b>SALES %</b> | <b>SECTION</b> | <b>AVERAGE</b> | <b>TOP PRICE</b> |
|---------|----------------|----------------|----------------|----------------|------------------|
| Raccoon | 177,180        | 92%            | Section I      | \$6.38*        | \$30.00          |

|          | <b>OFFERED</b> | <b>SALES %</b> | <b>SECTION</b> | <b>AVERAGE</b> | <b>TOP PRICE</b> |
|----------|----------------|----------------|----------------|----------------|------------------|
| Musquash | 362,180        | 87%            | Section I      | \$3.18*        | \$5.75           |

\*larger sizes mainly unsold

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