

MAY 2017

AUCTION REPORT



May 11, 2017

Raccoon Sale Exceeds Expectations

A new price structure was established on fresh raccoons, resulting in 100% clearances for the fresh collection. This also had a positive effect on clearing a large quantity of previously unsold goods.

Overall, over 160,000 raccoon were sold, with China dominating the sale throughout. Better qualities and bigger sizes achieved higher than expected price levels, while smaller sizes and commercial goods were discounted. On the whole, an encouraging development that lays a foundation for a better future.

RESULTS FOR FRESH SUNDRY OWNER GOODS ONLY

All prices in USD

Raccoon	OFFERED	SALES %	SECTION	AVERAGE	TOP PRICE
	239,349	100	W/Nor	\$14.82	\$36.00
		100	W/NC	\$11.62	\$31.00
		100	E/NC	\$7.12	\$20.00
		100	CDN	\$10.02	\$20.00
		100	W/SEMI	\$6.81	\$17.00

17-05-12

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May 12, 2017

Mixed Results for Sable and Fisher

During the continuation of NAFA's wild fur sale, sable sold 80%. Smaller sizes saw price advances, while larger sizes sold at easier levels and a small percentage were withdrawn. The sale saw good support from Korea, China, Europe and North America throughout.

Female fishers struggled, while large males were firm to recent sales.

Top Lots

The Top Lot of Can-Am Sable was purchased by D.S. Kim for Ds FURS of Seoul, Korea, for \$240.

The Top Lot of Fisher was purchased by Dimitris Karanikolas for KN Furs of Kastoria, Greece, for \$102.

RESULTS FOR FRESH SUNDRY OWNER GOODS ONLY

All prices in USD

	OFFERED	SECTION	AVERAGE	TOP PRICE	
Can-Am Sable	62,106	Heavy I			
		XXXL	\$134.27	\$240.00	
		XXL	\$114.52	\$134.00	
		XL	\$94.98	\$112.00	
		LGE	\$60.56	\$68.00	
		OVERALL	\$84.29	\$240.00	
		Semi Heavy			
		XXXL	\$99.23	\$110.00	
		XXL	\$71.90	\$106.00	
		XL	\$69.79	\$84.00	
		LGE	\$48.81	\$56.00	
		OVERALL	\$54.56	\$110.00	
		OVERALL	\$63.54	\$240.00	

	OFFERED	SECTION	AVERAGE	TOP PRICE
Fisher	13,018	Large	\$40.05	\$62.00
		Medium	\$38.09	\$50.00
		Small	\$56.00	\$102.00
		OVERALL	\$48.85	\$102.00

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May 13, 2017

Fashion Trade Dominates Lynx, Lynx Cat Sale

NAFA's May wild fur sale continued on Friday with Lynx Cats and Lynx.

The sale of Lynx Cat was highlighted by substantial price increases for the better quality Western sections with clear bellies. Flatter sections realized good clearances with modest price improvements.

Lynx showed some renewed interest from Greece, Turkey and Russia, resulting in improved prices for better colors and larger sizes. Smaller sizes remain unsold.

Top Lots

The Top Lot of Lynx Cat was purchased by Divine Luxury Furs for Dora Pramatarova of Sofia, Bulgaria, for \$ 2,100.

The Top Lot of Lynx was purchased by GATA FUR of Istanbul, Turkey, for \$250.

RESULTS FOR FRESH SUNDRY OWNER GOODS ONLY

All prices in USD

	OFFERED	SECTION	AVERAGE	TOP PRICE
Lynx Cat	12,476	Western	\$385.16	\$2,100
		North Central	\$64.04	\$175.00
		Southwestern	\$91.11	\$170.00
		E/Canadian	\$70.39	\$140.00

	OFFERED	SECTION	AVERAGE	TOP PRICE
Lynx	6,324	Sect I	\$77.07	\$250.00

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May 14, 2017

Beaver, Otter, Musquash and Wild Mink Produce Mixed Results

The last day of NAFA's May wild fur sale saw larger sized otter sell under strong competition at advancing prices, primarily to China, while small sizes remain unsold. Beaver saw clearances of 80%, with better qualities selling selectively. Muskrats saw price resistance and were mainly withdrawn. Wild mink sold 100% at increasing levels.

RESULTS FOR FRESH SUNDRY OWNER GOODS ONLY All prices in USD

Otter	OFFERED	SALES %	AVERAGE	TOP PRICE
	8,078	80	\$36.94	\$70.00

Beaver	OFFERED	SALES %	SECTIONS	AVERAGE	TOP PRICE
	57,130	77	Eastern	\$11.37	\$52.00
		78	Western	\$11.66	\$37.00
		100	Sect III	\$11.26	\$14.50

Musquash	OFFERED	SECTION	AVERAGE	TOP PRICE
	348,896	Mainly Withdrawn		

Wild Mink	OFFERED	SALES %	AVERAGE	TOP PRICE
	17,482	100	\$11.78	\$22.00

2017-05-14