

FEBRUARY 2017

AUCTION REPORT



February 9, 2017

Exceptionally Strong Coyote Sale

NAFA opened its February 2017 auction with one of the largest buyer attendances we have seen for a Coyote sale in the last 10 years.

All major trimming markets competed aggressively and as expected, prices increased sharply for nearly all Western sections. In the Western Coyotes, price advances exceeded our expectations and resulted in the highest averages obtained over the last three years. Better colour Easterns also advanced and commercial sections sold, but did not experience the same price increases.

Throughout the sale, better quality, paler skins were well sought after and Italy, Hong Kong, Canada and mainland China were the main buyers.

RESULTS FOR FRESH SUNDRY OWNER GOODS ONLY

All prices in USD

	OFFERED	SALES %	SECTION	AVERAGE	TOP PRICE
Coyote	32,220	100	Heavy	\$107.16	\$460.00
		100	Semi	\$38.15	\$72.00
		100	Eastern	\$47.23	\$122.00
		100	Section III	\$15.35	---

The Top Lot of Coyote was purchased by Rebellato Graziano S.A.S of Italy for \$460.

A full Ranch Fox report will be made available tomorrow, Friday, February 10, 2017.

17-02-09

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AUCTION REPORT



February 11, 2017

Very Strong Sale for Can-Am Sable

An exceptional collection of Can-Am Sable sold 100% under strong competition, achieving levels that were 35-70% over those achieved in 2016, depending on size and quality. Korea, Greece, China, Hong Kong and Italy provided strong competition throughout.

RESULTS FOR FRESH SUNDRY OWNER GOODS ONLY

All prices in USD

Can-Am Sable	OFFERED	SALES %	SECTION	AVERAGE	TOP PRICE
	18,638	100%	Heavy I		
			XXXL/XXL	\$108.77	\$150.00
			XL	\$105.35	\$128.00
			LGE	\$66.29	\$82.00
			OVERALL	\$89.93	--
		100%	Semi Heavy		
			XXXL/XXL	\$85.21	\$112.00
			XL	\$68.23	\$86.00
			LGE	\$49.68	\$58.00
			OVERALL	\$58.75	--
			OVERALL	\$69.74	--

17-02-11

FEBRUARY 2017

AUCTION REPORT



February 12, 2017

Fashion Trade Competes For Western Heavy Lynx Cat

NAFA's collection of mainly previously offered Western Lynx Cat sold very well at advancing prices under strong competition, especially from the Italian fashion industry, with good support from Greece, Russia and Asia.

In the better size Western heavies, all larger sizes and clearer bellies sold at advancing prices over last year. Western Semis, consisting of mainly previously offered, sold 66%.

All buyers are anxiously waiting for the fresh collection in May, as demand for this luxurious article is very high. We are expecting premiums to remain for all better qualities and clearer bellies. We are going into the May sale with no more than a handful of unsold cats and with demand high, we expect excellent results with very high clearances on all sections.

The Top Lot of Lynx Cat was purchased by FENDI of Rome, Italy for \$3,700.

All prices in USD

	OFFERED	SALES %	SECTION	AVERAGE	TOP PRICE
Lynx Cat	2,627	88%	Western Heavy	\$423.14	\$3,700
		60%	Western Semi	\$225.16	--

17-02-12