



# NORTH AMERICAN FUR AUCTIONS INC.

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FRIDAY MARCH 27, 2015

## *Fashion Trade Continues to Support Coyotes Prices Reach New Highs for Better Trimming Sections*

Strong support from the international fashion trade created a very positive atmosphere today, with coyotes realizing increases of 10 to 15 per cent over our January results in the more desirable sections. Hong Kong, Italy and Canada competed throughout for all better trimming sections, proving that the trim trade is still a powerful player.

Hong Kong and mainland China dominated throughout today's wild fur sale. Prices and percentages of sales for many of the other wild fur goods that have traditionally gone to Russia were a challenge, and reflective of the current weakness of that market. Beaver and otter were among the most significantly impacted.

Red and grey fox both sold well in better qualities and bigger sizes, but met some resistance and showed weakness in more commercial grades. Wild mink saw a similar picture with Italy and China competing for bigger sizes.

Yesterday our collection of timber wolves, wolverines and bears sold well, with all better qualities selling at sharply advancing prices.

### RESULTS FOR FRESH SUNDRY OWNER GOODS ONLY All prices in USD

Coyote	OFFERED	SALES %	SECTIONS	AVERAGE	TOP PRICE
	91,326	100	Western Heavy	\$105.74	\$360.00
		96	Western Semi	\$44.06	\$106.00
		50	Eastern	\$45.02	\$90.00
		54	Section III	\$11.55	\$54.00

The top lot of Coyote was purchased by Rebellato Graziano of Italy.

Beaver	OFFERED	SALES %	SECTIONS	AVERAGE	TOP PRICE
	81,831	46	Eastern	\$17.40	\$92.00
		42	Western	\$13.05	\$34.00
		69	Section III	\$6.12	

Wild Red Fox	OFFERED	SALES %	AVERAGE	TOP PRICE
	31,723	60	\$22.15	\$94.00

The top lot of Red Fox was purchased by MC Furs Inc. for Rabbit Warren of Italy.

Wild Grey Fox	OFFERED	SALES %	AVERAGE	TOP PRICE
	22,390	30	\$27.61	\$39.00

Badger	OFFERED	SALES %	AVERAGE	TOP PRICE
	3,203	76	\$16.52	\$100.00



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Squirrel	OFFERED	SALES %	AVERAGE	TOP PRICE
	46,357*	10	\$1.25	\$1.25

\*mainly withdrawn

Ermine	OFFERED	SALES %	AVERAGE	TOP PRICE
	39,704*	15	\$1.81	\$5.00

\*mainly withdrawn

Opossum	OFFERED	SALES %	AVERAGE	TOP PRICE
	67,385*	17	\$3.56	\$6.00

\*mainly withdrawn

Otter	OFFERED	SALES %	AVERAGE	TOP PRICE
	14,872	51	\$39.39	\$70.00

Wild Mink	OFFERED	SALES %	AVERAGE	TOP PRICE
	32,714	71	\$11.55	\$22.00

Bears	OFFERED	SALES %	AVERAGE	TOP PRICE
	314	78	\$100.86	\$390.00

Timber Wolf	OFFERED	SALES %	AVERAGE	TOP PRICE
	938	80	\$147.96	\$700.00

Wolverine	OFFERED	SALES %	AVERAGE	TOP PRICE
	140	91	\$241.23	\$400.00



# NORTH AMERICAN FUR AUCTIONS INC.

TUESDAY, MARCH 31, 2015

## Heavy Can-Am Sable and Female Fisher Advance 25%

NAFA's offering of over 62,000 Can-Am Sable was very well received, with Korea dominating better quality heavy sections. Prices advanced 25% or more in XXL-XL in heavy sections, while semi-heavy sections advanced 10-15%.

Female Fisher sold under very strong competition with China dominating, driving prices to advance 25% or more for better qualities. Males, which are very inexpensive in comparison to females, met some resistance, and sold 52%.

Interest from international fashion houses generated increased competition on both of these items.

Lynx met some resistance, due to circumstances in the Russian market. However, premiums were paid on clearer colours.

**RESULTS FOR FRESH SUNDRY OWNER GOODS ONLY**  
All prices in USD

LYNX	OFFERED	SALES %	SECTION	AVERAGE	TOP PRICE
	4,785	62	Section I	\$84.86	\$310.00

The top lot of Lynx was purchased by Michael Lehrfreund for S. Lehrfreund Ltd. of London, England.

Can-Am Sable	OFFERED	SALES %	SECTION	AVERAGE	TOP PRICE
	62,186				<b>\$250.00</b>
			<b>Heavy I</b>		
		100%	XXL	\$109.15	\$250.00
		100%	XL	\$99.36	\$116.00
		100%	LGE	\$55.56	\$76.00
			XXL-LGE	\$80.27	
		100%	MED	\$20.22	\$28.00
		<b>100%</b>	<b>OVERALL</b>	<b>\$76.56</b>	<b>\$250.00</b>
			<b>Semi Heavy I</b>		
		100%	XXL	\$80.14	\$112.00
		100%	XL	\$67.67	\$90.00
		100%	LGE	\$44.36	\$59.00
			XXL-LGE	\$54.28	
		100%	MED	\$17.61	\$25.00
		<b>100%</b>	<b>OVERALL</b>	<b>\$51.23</b>	<b>\$112.00</b>
		100%	Section III	\$18.38	
		100%	<b>OVERALL</b>	<b>\$56.82</b>	<b>\$112.00</b>

The top lot of Can-Am Sable was purchased by Oscar de la Renta Furs of New York, USA.

Fisher	OFFERED	SALES %	SECTION	AVERAGE	TOP PRICE
	10,672	53%	Large	\$50.91	\$80.00
		45%	Medium	\$63.23	\$112.00
		100%	Small	\$87.15	\$154.00
		<b>78%</b>	<b>Overall</b>	<b>\$76.40</b>	<b>\$154.00</b>

The top lot of Fisher was purchased by Pologeorgis for Michael Kors Furs for the Fur Salon at Saks Fifth Avenue of New York, USA.